

Samson Richard Cassel Nucci

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Education

University of Pittsburgh, College of Business Administration

Pittsburgh, PA

Bachelor of Science in Business Administration

April 2018

Majors: Supply Chain Management and Business Information Systems

GPA: 3.75

Minor: Economics Certificate: Leadership and Ethics

Relevant Course Work: Applied Business Analytics, International Economics, Managing International Supply Chains

Key Competencies and Skills

Hard:

Microsoft Office, WordPress, Salesforce, Oracle Content Management, French (limited working proficiency)

Soft:

Public Speaking, Professional Writing, Mentorship, Customer Service, Event Management

Work Experience

University of Pittsburgh

Pittsburgh, PA

Freshman Team Leader (Teaching Assistant)

August 2016 – Present

- Mentoring around 35 new University of Pittsburgh business freshmen as they transition from high school to college.
- Creating engaging presentations and activates for freshmen to teach them about the University of Pittsburgh and Pitt Business's academic and co-curricular offerings through the use of panels, course shadowing, and field trips.

AccessData, a Broadridge company

Pittsburgh, PA

Financial Data Analyst Intern

May 2016 – Present

- Researching and correcting incomplete broker/dealer and financial advisor information.
- Stewarding client file exceptions appropriately and efficiently, up to 250 individual files per day.
- Generating audits and analyzing results to resolve financial data integrity issues.
- Managing the daily financial data for Mutual fund and Defined Contribution (DCIO) clients on the SalesVision platform.

University of Pittsburgh

Pittsburgh, PA

Pitt Pathfinders, University Ambassador

Fall 2014 – Present

- Conducting weekly tours of the University of Pittsburgh and the city of Pittsburgh to prospective students.
- Participating in other recruitment projects/activities (e.g. tele-recruiting and day-shadowing).
- Training and mentoring prospective tour guides, including administering examinations and teaching tour and program material.

Grosvenor House, A JW Marriott Hotel

London, United Kingdom

Sales and Marketing Intern

January 2016 – April 2016

- Maintained client records for hundreds of thousands of dollars of business in functional event rooms and suites throughout the hotel.
- Recorded regular invoices, inquiries, and competitor hotel data into reservation management systems and/or spreadsheets for use by sales managers.
- Collaborated with staff on booking and fulfilling events which involved groups from Fortune 500 companies to weddings for thousands of people in the largest and oldest ballroom in Europe.
- Organized marketing materials for the hotel's relaunch of the Park Room, an afternoon tea destination, which included social media and print advertisement.

U.S. Commercial Service, Department of Commerce

Pittsburgh, PA

Marketing and Communications Intern

May 2015 – October 2015

- Increased the visibility of the office through redesigning the office's website and newsletter.
- Engaged with potential and current clients through Salesforce and GovDelivery and composed press releases, research reports, and promotional materials for internal and external client interaction.

- Helped plan Pittsburgh Startup Global, a half-day event bringing together over 50 different government agencies, technology startups, and non-profits to discuss taking business exports.

Activities, Leadership, and Special Projects

University of Pittsburgh Lions Club Pittsburgh, PA
Secretary September 2014 – Present

- Recording and distributing meeting minutes and other necessary information to club members and other stakeholders.
- Planning and implementing service events for our club throughout the Greater Pittsburgh area.
- Conducting the ongoing eyeglass cleaning, reading, and sorting project for disbursement to those who are vision-impaired, with total disbursement numbering over 3,000 pairs.

Pitt Business Review Pittsburgh, PA
Business Manager September 2014 – Present

- Collaborating with University of Pittsburgh and Greater Pittsburgh area stakeholders to secure funding, advertising, etc.
- Writing and publishing professional articles on business current events.

LEAP (League of Emerging Analytics Professionals) Pittsburgh, PA
Founding Member June 2015 – Present

- Planned and assisted in creating the constitution for our organization.
- Participating in instructional lectures and programming for business analytics education.

International Programming in Supply Chain Management Education (IPSCME) Research Project Pittsburgh, PA
Student Researcher June 2016 – Present

- Researching Supply Chain Management and international programming concepts for implementation into Pitt Business's Study Abroad offerings.
- Benchmarking the University of Pittsburgh's offerings in international Supply Chain Management programs with programs from other universities to determine the best course of action for curriculum implementation.

Pittsburgh Business Analytics Team Consulting Project for NoWait, LLC Pittsburgh, PA
Consultant September 2015 – December 2015

- Engaged to analyze a firm's analytical competencies and produce an analytic program determine the likelihood of an inbound lead's conversion into a paying customer.
- Worked with a team of 9 other students to construct a formal business report and presentation for our client, the contents of which included both quantitative and qualitative surveys, interviews, and research.
- Collaborated with several leading organizations in the field of data analytics, including the International Institute for Analytics and Othot, LLC, a leading predictive analytics software company.

Accolades and Scholarships

University of Pittsburgh, College of Business Administration, Dean's List May 2015 – Present
Center for Supply Chain Management Research Scholarship June 2016
James B. Tafel Endowed Internship Fund Scholarship, \$4,000 April 2015
Pitt Business Center for Supply Chain Management Scholarship, \$1,000 December 2015